

Nevada State Contractors Board

STRATEGIC PLAN

EXECUTIVE OFFICER REPORT QUARTER ONE REPORT

July 1 - September 30, 2015



Members of the Board

Jan Leggett, *Chairman*Margaret Cavin, *Treasurer*Thomas "Jim" Alexander
Kevin E. Burke
Joe Hernandez
Stephen P. Quinn
Guy M. Wells

Executive Leadership

Margi Grein, Executive Officer

Dan Hammack, Chief of Enforcement

Paul Rozario, Director of Investigations

Nancy Mathias, Licensing Administrator





Message from the Executive Officer

There are a handful of things I look forward to throughout the year, and the summer months are one of them – not because of the scorching heat, but because of the opportunities that await us. For the Nevada State Contractors Board, July marks the start of a new journey and a renewed focus as we advance our sights on becoming a model regulatory agency.

Our Licensing Department has taken time this quarter to dedicate a fresh set of eyes to the license application in an effort to identify ways to streamline information, enhance the quality of instructions, and gain greater perspective on how the Board can better serve its applicants throughout the application process. Customer service has always been a priority area that we strive to improve through each Strategic Plan, and this initiative is one of many we are engaging in this year to achieve that growth.

In an effort to meet the many objectives outlined this quarter, the Public Information Office constructed a plan that will allow the Board to adapt to new projects and remain flexible as it implements a variety of measures throughout the year. Such initiatives include investing in new efforts to evaluate and improve its customer service efforts and publishing several new brochures and consumer information.

Furthering our mission of consumer protection, the Board remains actively engaged and involved in the topic of solar construction. A little over a year ago, the rapid growth of the solar industry initially led to concerns from the Board after a series of complaints were received highlighting both licensed and unlicensed contracting issues. However, in recent months, the Board's concerns have developed into a new opportunity – one that entails partnering with other states and local building departments, and the pursuit to better understand the driving factors behind the solar industry, including the technologies used, the forecasted longevity of the products, and the potential impacts consumers and the Board can expect in years to come.

The Board remains dedicated to its many customers and demonstrates its commitment to quality through each of the objectives outlined to be accomplished. This quarter was no exception. The summer heat may be fading, but the energy of the Board is just steaming up, so stay tuned to see what we'll generate in the next three months!

MARGI A. GREIN

Margi Q. Skein

Nevada State Contractors Board Executive Officer

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Executive Officer Highlights

Governor Sandoval Appoints New Member to Commission on Construction Education (Goal 5)

Brian Plaster of Signature Management was appointed by Governor Sandoval to serve on the Commission on Construction Education – a term that will last through June 30, 2016. Plaster fills the vacancy of former commissioner Jennifer Lewis.

Board Resources Enhanced (Goal 4)

To further support an already actively engaged Board, staff has developed quick reference resources for members to utilize while out in the community. These resources will provide members with highlights of key initiatives, important statistics, and areas of interest during given points of time throughout the year.

Board Hosts Third Annual Contractor Training Day (Goal 3)

Also in August, the Board welcomed nearly 100 contractors from across the state that attended its free Contractor Training Day. Training topics offered during the full-day sessions included a legislative overview, solar contracting trends and compliance, assistance with liens, building code updates, and marketing tactics.

Board Takes Leadership Role At National Conference (Goals 2 & 5)

The Executive Officer and members of management attended the National Association of State Contractors Licensing Agencies (NASCLA) annual conference in August leading a roundtable discussion on renewable energies. The discussion allowed for states to share information on their experiences with the solar trend and brainstorm various opportunities related to the topic in a dynamic and open setting. Additionally, the Executive Officer and chair of the NASCLA Resources Committee provided members with an overview of several programs aimed to assist Board's in advancing their operations.

Solar Interest Leads to New Partnering Initiatives (Goals 1-5)

Understanding that the solar trend is beyond the borders of Nevada, the Board has been actively engaged in dialogue with neighboring states in the West, as well as others nationally. Staff has been meeting with building officials and industry experts to better understand the processes and requirements surrounding installation and inspection services, and the related trends being noticed by the different entities. In October, the Board will be hosting a western state enforcement summit to discuss issues relative to solar construction.

Enforcement Holds Sting Events; Partners with Media (Goal 2)

Two sting operations were held in September in Sparks and Henderson, Nevada. Several individuals were cited for contracting and advertising without a license. NSCB partnered with local media to cover the southern Nevada sting operation, whose coverage of the event is expected to air in coordination with a larger story in the near future.



Licensing - Data Dashboard

September Seption Se	Budget (2014-2015)	JULY-14	AUG-14	SEPT-14	OCT-14	NOV-14	DEC-14	JAN-15	FEB-15	MAR-15	APR-15	MAY-15	JUN-15	TOTALS
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Particular (1984-2015) NUM-54	Totals													\$6 141 858
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Seption Sept											27 7 7			(\$20,200)
Budget (2015-2016)	Totals													\$71.858
Excess Renewals \$270,000 \$310,000 \$340,000 \$320,000 \$320,000 \$300,000 \$3	D. J. A. (2247 2246)		φ03)131	ý 1/3E3	(92)000)	(9201)112)						(911) 100)		ψ1 <u>1</u>)050
New License Fee	Budget (2015-2016)	JULY-15	AUG-15	SEPT-15	OCT-15	NOV-15	DEC-15	JAN-16	FEB-16	MAR-16	APR-16	MAY-16	JUN-16	TOTALS
Application Fee \$35,415 \$35,415 \$35,417 \$35,41	0 ()													
	License Renewals	\$270,000	\$320,000	\$340,000	\$320,000	\$320,000	\$300,000	\$360,000	\$330,000	\$380,000	\$390,000	\$370,000	\$400,000	\$4,100,000
Proceedingstrive Recov Costs \$29,166 \$29,167 \$29,167 \$29,166 \$29,167 \$29,166 \$29,167 \$29,166 \$29,167 \$29,166 \$29,167 \$29,166 \$29,167 \$29,166 \$29,167 \$29,167 \$29,166 \$29,167 \$29,167 \$29,166 \$29,167 \$29,167 \$29,166 \$29,167 \$29,167 \$29,166 \$29,167 \$29,167 \$29,166 \$29,167 \$29,167 \$29,166 \$29,167 \$29,107 \$29	License Renewals New License Fee	\$270,000 \$49,170	\$320,000 \$49,165	\$340,000 \$49,170	\$320,000 \$49,165	\$320,000 \$49,170	\$300,000 \$49,165	\$360,000 \$49,170	\$330,000 \$49,160	\$380,000 \$49,170	\$390,000 \$49,165	\$370,000 \$49,170	\$400,000 \$49,160	\$4,100,000 \$590,000
Renewal Late Fees \$6,665 \$6,670 \$6,665 \$6,665 \$6,665 \$6,670 \$6,665 \$6,670 \$50,000 \$1	License Renewals New License Fee Application Fee	\$270,000 \$49,170 \$35,415	\$320,000 \$49,165 \$35,415	\$340,000 \$49,170 \$35,417	\$320,000 \$49,165 \$35,417	\$320,000 \$49,170 \$35,417	\$300,000 \$49,165 \$35,417	\$360,000 \$49,170 \$35,417	\$330,000 \$49,160 \$35,417	\$380,000 \$49,170 \$35,417	\$390,000 \$49,165 \$35,417	\$370,000 \$49,170 \$35,417	\$400,000 \$49,160 \$35,417	\$4,100,000 \$590,000 \$425,000
Penewal Inactive Fee	License Renewals New License Fee Application Fee License Changes	\$270,000 \$49,170 \$35,415 \$30,000	\$320,000 \$49,165 \$35,415 \$30,000	\$340,000 \$49,170 \$35,417 \$30,000	\$320,000 \$49,165 \$35,417 \$30,000	\$320,000 \$49,170 \$35,417 \$30,000	\$300,000 \$49,165 \$35,417 \$30,000	\$360,000 \$49,170 \$35,417 \$30,000	\$330,000 \$49,160 \$35,417 \$30,000	\$380,000 \$49,170 \$35,417 \$30,000	\$390,000 \$49,165 \$35,417 \$30,000	\$370,000 \$49,170 \$35,417 \$30,000	\$400,000 \$49,160 \$35,417 \$30,000	\$4,100,000 \$590,000 \$425,000 \$360,000
Totals	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000
Actual (2015-2016)	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$80,000
Actual (2015-2016)	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000
New License Fee	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 SEPTEMBER	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$80,000 \$120,000
New License Fee	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 SEPTEMBER \$500,419	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$80,000 \$120,000 \$6,025,000
Application Fee \$43,200 \$42,000 \$43,600 \$130,950 \$150,000 \$27,200 \$30,950 \$10,000 \$27,200 \$30,950 \$10,000 \$27,200 \$30,950 \$10,000 \$27,200 \$30,950 \$10,000 \$27,200 \$30,950 \$10,000 \$27,200 \$30,950 \$10,000 \$27,200 \$30,950 \$10,000 \$27,200 \$30,950 \$10,000 \$27,200 \$30,950 \$10,000 \$28,45,660 \$10,000 \$24,550 \$10,000 \$24,550 \$10,000 \$24,550 \$10,000 \$24,550 \$10,000 \$24,500 \$10,000 \$24,500 \$10,000 \$24,500 \$10,000 \$24,500 \$10,000 \$24,500 \$10,000 \$	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016)	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$EPT-15	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$80,000 \$120,000 \$6,025,000
License Changes	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$361,470	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$276,970	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$EPT-15 \$356,030	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 \$6,025,000 TOTALS \$994,470
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Renewal Late Fees \$5,775 \$6,850 \$10,075 \$22,30	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals New License Fee Application Fee	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$361,470 \$47,400 \$43,200	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$276,970 \$59,700	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$EPT-15 \$356,030 \$67,350 \$43,600	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$80,000 \$120,000 TOTALS \$994,470 \$174,450
Renewal Inactive Fee \$6,900 \$8,400 \$12,038	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Totals Actual (2015-2016) License Renewals New License Fee Application Fee License Changes	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY*15 \$361,470 \$47,400 \$43,200 \$31,000	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$276,970 \$59,700 \$42,000	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$507-15 \$356,030 \$67,350 \$43,600 \$30,950	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 TOTALS \$994,470 \$174,450 \$128,800
Totals JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JUNE 5540,832 \$446,691 \$544,568 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$361,470 \$47,400 \$43,200 \$31,000 \$45,087	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$276,970 \$59,700 \$42,000 \$27,200	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$EFT-15 \$356,030 \$43,600 \$30,950 \$24,526	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 TOTALS \$994,470 \$124,800 \$128,800 \$89,150
Variance (2015-2016) JULY-15 AUG-15 SEPT-15 OCT-15 NOV-15 DEC-15 JAN-16 FEB-16 MAR-16 APR-16 MAY-16 JULY-16 TOTALS	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$47,400 \$43,200 \$31,000 \$45,087 \$5,775	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$59,700 \$59,700 \$27,200 \$27,200 \$25,971 \$6,450	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$50,419 \$EFT.15 \$36,330 \$43,600 \$30,950 \$24,526 \$10,075	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000
License Renewals \$91,470 (\$43,030) \$16,030 (\$320,000) (\$320,000) (\$330,000) (\$330,000) (\$330,000) (\$380,000) (\$390,000) (\$370,000) (\$400,000) (\$310,555) (\$49,170) (\$49,165) (\$49,170) (\$49,170) (\$49,165) (\$49,170) (\$49,165) (\$49,170) (\$49,165) (\$49,170) (\$49,165) (\$49,170) (\$49,165) (\$49,170) (\$49,165) (\$49,170) (\$49,165) (\$49,170) (\$49,165) (\$49,170) (\$49,165) (\$49,170) (\$49,170) (\$49,165) (\$49,170) (\$4	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Renewal Late Fees Renewal Inactive Fee	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$351,470 \$47,400 \$31,000 \$45,087 \$5,775	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$10,000 AUGUST \$480,417 AUG-15 \$276,970 \$59,700 \$42,000 \$27,200 \$25,971 \$6,450 \$8,400	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$57,350 \$43,600 \$33,630 \$30,950 \$24,526 \$10,075 \$12,038	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413 OCT-15	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419 NOV-15	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419 DEC-15	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918 JAN-16	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909 FEB-16	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924 MAR-16	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913 APR-16	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419 MAY-15	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414 JUN-16	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 TOTALS \$994,470 \$128,800 \$89,150 \$95,584
New License Fee (\$1,770) \$10,535 \$18,180 (\$49,165) (\$49,170) (\$49,165) (\$49,170) (\$49,160) (\$49,170) (\$49,165) (\$49,170) (\$49,	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Renewal Late Fees Renewal Inactive Fee	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$361,470 \$47,400 \$43,200 \$31,000 \$45,087 \$5,775 \$6,900	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$276,970 \$42,000 \$27,200 \$27,200 \$55,971 \$6,450 \$8,400 AUGUST	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$25PT-15 \$356,030 \$43,600 \$30,950 \$24,526 \$10,075 \$12,038	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413 OCT-15	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419 NOV-15	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419 DEC-15	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918 JAN-16	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909 FEB-16	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924 MAR-16	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913 APR-16	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419 MAY-16	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414 JUN-16	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 TOTALS \$994,470 \$174,450 \$128,800 \$95,584 \$22,300 \$27,338
New License Fee (\$1,770) \$10,535 \$18,180 (\$49,165) (\$49,170) (\$49,165) (\$49,170) (\$49,160) (\$49,170) (\$49,165) (\$49,170) (\$49,	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$361,470 \$47,400 \$43,200 \$31,000 \$45,087 \$5,775 \$6,900 JULY	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$276,970 \$42,000 \$27,200 \$27,200 \$25,971 \$6,450 \$8,400 AUGUST \$446,691	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$EPT-15 \$356,030 \$43,600 \$30,950 \$43,600 \$30,950 \$24,526 \$10,075 \$12,038 \$EPTEMBER \$544,568	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413 OCT-15	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419 NOV-15	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419 DEC-15	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918 JAN-16	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909 FEB-16	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924 MAR-16 MARCH \$5	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913 APR-16	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419 MAY-16	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414 JUN-16	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 TOTALS \$994,470 \$174,450 \$995,584 \$22,300 \$27,338
Application Fee \$7,785 \$6,585 \$8,183 \$(\$35,417) \$(\$35,4	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Renewal License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Renewal Inactive Fee Totals	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$10,000 JULY \$430,416 JULY-15 \$361,470 \$47,400 \$43,200 \$51,000 \$1	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$10,000 AUGUST \$480,417 AUG-15 \$276,970 \$42,000 \$42,000 \$27,200 \$25,971 \$6,450 \$8,400 AUGUST	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$EPT-15 \$356,030 \$43,600 \$30,950 \$24,526 \$10,075 \$12,038 \$EPTEMBER \$544,568 \$EPT-15	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$10,000 OCTOBER \$480,413 OCT-15	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419 NOV-15	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$10,000 DECEMBER \$460,419 DEC-15	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918 JAN-16	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909 FEB-16	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924 MAR-16	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$10,500 APRIL \$550,913 APR-16	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419 MAY-16	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$9,000 JUNE \$559,414 JUN-16	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 TOTALS \$994,470 \$174,450 \$995,584 \$22,300 \$27,338
License Changes \$1,000 (\$2,800) \$950 (\$30,000) (\$30,000] (\$30,000) (\$30,000] (\$30,000) (\$30,000] (\$30,000) (\$30,000] (\$30,000) (\$30,000]	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Actual (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Variance (2015-2016) License Renewals	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$361,470 \$47,400 \$43,200 \$31,000 \$45,087 \$5,775 \$6,900 JULY \$540,832 JULY-15	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$276,970 \$42,000 \$27,200 \$25,971 \$6,450 \$8,400 AUGUST \$446,691 AUG-15 \$446,691 AUG-15 \$(\$43,030)	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$EPT-15 \$356,030 \$43,600 \$30,950 \$24,526 \$110,075 \$12,038 \$EPTEMBER \$544,568 \$EPTEMBER \$544,568 \$EPTEMBER \$544,568 \$EPTEMBER \$544,568 \$EPTEMBER \$546,030	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413 OCT-15	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419 NOV-15 NOV-15 \$0,000 NOVEMBER \$0,000 \$0,	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$10,000 DECEMBER \$460,419 DEC-15 DEC-15 \$0 DEC-15 \$0 DECEMBER \$0 \$0 \$0 \$0,000 \$0	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918 JAN-16	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909 FEB-16	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924 MAR-16 MARCH \$0 MA MARCH \$0 MARCH \$0 MARCH \$0 MARCH \$0 MARCH \$0 MARCH \$0 MARCH \$0 MARCH \$0 MARCH \$0 MARCH \$0 MARCH \$0 MARCH \$0 MARCH MARCH MARCH MARCH MARCH MARCH MARCH MARCH MARCH MARCH MARCH MARCH MARCH MARCH	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913 APR-16 APRIL \$0 APRIL \$0 APR-16 (\$390,000)	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419 MAY-16 MAY-16 \$0 MAY-16 \$0 MAY-16 \$0 \$0,000 \$1	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414 JUN-16	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 TOTALS \$994,470 \$174,450 \$128,800 \$89,150 \$95,584 \$22,300 \$27,338
Investigative Recov Costs \$15,921 (\$3,196) (\$4,641) (\$29,166) (\$29,167) (\$29,167) (\$29,166) (\$29,167) (\$29	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Renewal Inactive Fee Totals Variance (2015-2016) License Renewals New License Fee	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$361,470 \$47,400 \$43,200 \$31,000 \$45,087 \$5,775 \$6,900 JULY \$540,832 JULY-15 \$91,470 \$91,470	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$59,700 \$42,000 \$27,200 \$25,971 \$6,450 \$8,400 AUGUST \$446,691 AUG-15 (\$43,030) \$10,535	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$15,250 \$43,600 \$30,950 \$24,526 \$10,075 \$112,038 \$27,12038 \$2	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$10,000 OCTOBER \$480,413 OCT-15 OCTOBER \$0 OCTOBER \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419 NOV-15 NOV-15 \$0 NOV-15 \$0 \$220,000] \$320,000]	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419 DEC-15	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918 JAN-16 JAN-16 (\$360,000) (\$49,170)	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909 FEB-16	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924 MAR-16 MARCH \$0 MARCH \$0 (\$380,000) \$(\$49,170)	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913 APR-16 APRIL \$0 APRIL \$0 (\$390,000) (\$49,165)	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419 MAY-16 \$0 MAY-16 \$370,000] \$49,170]	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414 JUN-16	\$4,100,000 \$590,000 \$425,000 \$350,000 \$350,000 \$120,000 TOTALS \$994,470 \$174,450 \$128,800 \$89,150 \$95,584 \$22,300 \$27,338 SERVICE OF SERVICE OF SERVICE
Renewal Late Fees (\$890) (\$220) \$3,410 (\$6,665) (\$6,665) (\$6,670) (\$6,665) (\$6,665) (\$6,665) (\$6,670) (\$6,665) (\$6,670) (\$6,665) (\$6,665) (\$6,670) (\$5,670) (\$6,665) (\$6,665) (\$6,670) (\$7,70) Renewal Inactive Fee (\$3,100) (\$1,600) \$2,038 (\$10,000) (\$10,000) (\$10,500) (\$10,500) (\$10,500) (\$9,000) <td>License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Renewal License Fee Application Fee License Changes License Changes License Changes License Renewal Late Fees Renewal Inactive Fee Totals Variance (2015-2016) License Renewals New License Fee Application Fee</td> <td>\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$361,470 \$47,400 \$43,200 \$31,000 \$45,087 \$5,775 \$6,900 JULY \$540,832 JULY-15 \$91,470 \$1,770 \$7,785</td> <td>\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$576,970 \$42,000 \$27,200 \$25,971 \$6,450 \$8,400 AUGUST \$446,691 AUG-15 (\$43,030) \$10,535 \$6,585</td> <td>\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$5500,419 \$510,500 \$43,600 \$30,950 \$24,526 \$10,075 \$12,038 \$EPTEMBER \$544,566 \$510,075 \$12,038 \$EPTEMBER \$544,566 \$510,075 \$12,038 \$EPTEMBER \$544,568</td> <td>\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413 OCT-15 OCT-15 \$0 OCT-15 \$320,000 \$49,165]</td> <td>\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419 NOV-15 NOV-15 \$5320,000 (\$49,170) (\$35,417)</td> <td>\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419 DEC-15 DEC-15 \$0 \$0 \$0,0000 \$29,167 \$10,000</td> <td>\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918 JAN-16</td> <td>\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909 FEB-16</td> <td>\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924 MAR-16 MARCH \$0 MARCH MARCH \$0 MARCH MARCH \$0 MARCH MAR</td> <td>\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913 APR-16 APRIL \$0 APRIL \$0 APRIL \$0 (\$390,000) (\$49,165) (\$35,417)</td> <td>\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419 MAY-16 \$0 MAY-16 \$370,000] \$49,170] \$334,177</td> <td>\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414 JUN-16 JUN-16 \$0 \$10,000 \$49,160 \$49,160 \$35,417</td> <td>\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 TOTALS \$994,470 \$174,450 \$128,800 \$995,584 \$22,300 \$27,338 \$1,532,091 TOTALS \$3,105,530] \$43,105,530] \$4415,550]</td>	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Renewal License Fee Application Fee License Changes License Changes License Changes License Renewal Late Fees Renewal Inactive Fee Totals Variance (2015-2016) License Renewals New License Fee Application Fee	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$361,470 \$47,400 \$43,200 \$31,000 \$45,087 \$5,775 \$6,900 JULY \$540,832 JULY-15 \$91,470 \$1,770 \$7,785	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$576,970 \$42,000 \$27,200 \$25,971 \$6,450 \$8,400 AUGUST \$446,691 AUG-15 (\$43,030) \$10,535 \$6,585	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$5500,419 \$510,500 \$43,600 \$30,950 \$24,526 \$10,075 \$12,038 \$EPTEMBER \$544,566 \$510,075 \$12,038 \$EPTEMBER \$544,566 \$510,075 \$12,038 \$EPTEMBER \$544,568	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413 OCT-15 OCT-15 \$0 OCT-15 \$320,000 \$49,165]	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419 NOV-15 NOV-15 \$5320,000 (\$49,170) (\$35,417)	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419 DEC-15 DEC-15 \$0 \$0 \$0,0000 \$29,167 \$10,000	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918 JAN-16	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909 FEB-16	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924 MAR-16 MARCH \$0 MARCH MARCH \$0 MARCH MARCH \$0 MARCH MAR	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913 APR-16 APRIL \$0 APRIL \$0 APRIL \$0 (\$390,000) (\$49,165) (\$35,417)	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419 MAY-16 \$0 MAY-16 \$370,000] \$49,170] \$334,177	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414 JUN-16 JUN-16 \$0 \$10,000 \$49,160 \$49,160 \$35,417	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 TOTALS \$994,470 \$174,450 \$128,800 \$995,584 \$22,300 \$27,338 \$1,532,091 TOTALS \$3,105,530] \$43,105,530] \$4415,550]
Renewal Inactive Fee (\$3,100) (\$1,500) \$2,038 (\$10,000) (\$10,000) (\$10,000) (\$10,500) (\$10,500) (\$10,500) (\$10,500) (\$9,000) (\$9,000) (\$9,000) (\$9,000) (\$9,000) (\$9,000) (\$10,500) (\$10	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Fees License Changes	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$361,470 \$47,400 \$43,200 \$31,000 \$45,087 \$5,775 \$6,900 JULY \$540,832 JULY-15 \$91,470 \$1,770 \$7,785 \$1,000	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$276,970 \$42,000 \$27,200 \$27,200 \$25,971 \$6,450 \$8,400 AUGUST AUG-15 \$446,601 AUG-15 \$(\$43,030) \$10,535 \$6,585 \$(\$2,800)	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$356,030 \$67,350 \$43,600 \$30,950 \$24,526 \$10,075 \$12,038 \$EPTEMBER \$SEPT-15 \$16,030 \$18,180 \$8,183 \$950	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413 OCT-15 OCT-15 (\$320,000) (\$49,165) (\$35,417) (\$30,000)	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419 NOV-15 NOV-15 \$320,000 (\$49,170] (\$35,417) (\$35,000)	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419 DEC-15 DEC-15 \$300,000] \$49,165] \$300,000]	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918 JAN-16 JAN-16 \$360,000 \$49,170 \$35,417) \$35,000	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909 FEB-16 \$330,000 (\$49,160) (\$35,417) (\$30,000)	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924 MAR-16 MARCH \$0 \$0 \$10,500 \$10	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913 APR-16 APRIL \$0 APRIL \$0 APRIL \$30,000 \$49,165 \$33,417 \$30,000	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419 MAY-16 \$370,000 \$370,000 \$49,170 \$330,000 \$3417 \$30,000 \$3417 \$30,000	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414 JUN-16 JUN-16 (\$400,000) (\$49,160) (\$35,417) (\$30,000)	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 TOTALS \$994,470 \$174,450 \$128,800 \$95,584 \$22,300 \$27,338 S1,532,091 TOTALS (\$3,105,530) (\$415,550) (\$296,200)
Totals JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JUNE	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Renewal Inactive Fee Totals Variance (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Inactive Fee Totals Variance (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$361,470 \$43,200 \$31,000 \$45,087 \$5,775 \$6,900 JULY \$540,832 JULY-15 \$91,470 \$1,770 \$7,785 \$1,000 \$15,921	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$276,970 \$42,000 \$27,200 \$27,200 \$25,971 \$6,450 \$8,400 AUGUST \$446,691 AUGUST \$446,691 AUGUST \$443,030) \$510,535 \$6,585 \$6,585 \$(\$2,800) \$(\$3,196)	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$67,350 \$43,600 \$30,950 \$24,526 \$10,075 \$12,038 \$EPTEMBER \$544,568 \$EPT-15 \$36,030 \$16,180 \$18,183 \$950 \$(\$4,641)	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413 OCT-15 OCT-15 (\$320,000) (\$49,165) (\$35,417) (\$30,000) (\$29,166)	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$5,665 \$10,000 NOVEMBER \$480,419 NOV-15 \$0 NOV-15 \$320,000 \$49,170 \$320,000 \$320,000 \$29,167	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$5,670 \$10,000 DECEMBER \$460,419 DEC-15 \$0 DEC-15 \$300,000 \$49,165] \$30,000 \$30,000 \$30,000 \$29,167]	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918 JAN-16 JAN-16 \$360,000 \$49,170 \$35,417 \$30,000 \$29,166	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909 FEB-16 FEB-16 \$330,000 \$(\$49,160) \$(\$35,417) \$(\$30,000) \$(\$29,167)	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924 MAR-16 MARCH \$530,000 \$6,30	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913 APR-16 (\$390,000) (\$49,165) (\$35,417) (\$30,000) (\$29,166)	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419 MAY-16 \$370,000 \$49,170 \$33,000 \$29,167]	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414 JUN-16 JUN-16 (\$400,000) (\$49,160) (\$35,417) (\$30,000) (\$29,167)	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 TOTALS \$994,470 \$174,450 \$128,800 \$89,150 \$95,584 \$22,300 \$27,338 TOTALS (\$3,105,530) (\$415,550) (\$296,200) (\$270,850)
Otas — — — — — — — — — — — — — — — — — — —	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee Totals Actual (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Renewal Inactive Fee Totals Variance (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Inactive Fee Totals Variance (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 \$361,470 \$43,200 \$31,000 \$45,087 \$5,775 \$6,900 JULY \$540,832 JULY-15 \$1,770 \$7,785 \$1,000 \$15,921 (\$890)	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$276,970 \$42,000 \$27,200 \$27,200 \$27,200 \$44,0	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$SEPT-15 \$356,030 \$43,600 \$30,950 \$24,526 \$10,075 \$12,038 \$EPTEMBER \$544,568 \$EPT-15 \$16,030 \$8,183 \$950 \$43,810	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413 OCT-15 OCT-15 (\$320,000) (\$49,165) (\$330,000) (\$29,166) (\$6,665)	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419 NOV-15 \$0,000 \$	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419 DEC-15 DECEMBER \$0 \$0,000 \$1,000	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918 JAN-16 \$40,000 \$40,170 \$33,417 \$30,000 \$29,166 \$36,665 \$3,665	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909 FEB-16 \$6,650 \$10,500 \$10,5	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924 MAR-16 \$40,000 \$40,170 \$33,417 \$30,000 \$33,417 \$30,000 \$29,167] \$40,670 \$10,500	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913 APR-16 (\$390,000) (\$49,165) (\$33,000) (\$29,166) (\$6,665)	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419 MAY-16 \$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$30,000 \$29,167 \$30,000 \$29,167 \$30,000 \$29,167 \$30,000 \$29,167 \$30,000 \$30,000 \$29,167 \$30,000 \$3	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$5,670 \$9,000 JUNE \$559,414 JUN-16 \$0 JUN-16 \$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$59,670	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 \$120,000 TOTALS \$994,470 \$174,450 \$128,800 \$89,150 \$95,584 \$22,300 \$27,338 TOTALS (\$3,105,530) (\$415,550) (\$296,200) (\$270,850) (\$270,850) (\$254,416)
	License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Renewal (2015-2016) License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Late Fees Renewal Late Fees Renewal License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal License Fee Application Fee License Renewals New License Fee Application Fee License Changes Investigative Recov Costs Renewal Late Fees Renewal Inactive Fee	\$270,000 \$49,170 \$35,415 \$30,000 \$29,166 \$6,665 \$10,000 JULY \$430,416 JULY-15 \$361,470 \$43,200 \$31,000 \$45,087 \$5,775 \$6,900 JULY \$540,832 JULY-15 \$91,470 \$1,770 \$7,785 \$1,000 \$15,921 \$(\$890) \$(\$3,100)	\$320,000 \$49,165 \$35,415 \$30,000 \$29,167 \$6,670 \$10,000 AUGUST \$480,417 AUG-15 \$276,970 \$42,000 \$27,200 \$27,200 \$27,200 \$44,0	\$340,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 \$EPTEMBER \$500,419 \$EPT-15 \$356,030 \$43,600 \$30,950 \$24,526 \$10,075 \$12,038 \$EPTEMBER \$544,568 \$EPT-15 \$16,030 \$8,1838 \$950 \$43,8180 \$8,1838 \$950 \$12,038	\$320,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,000 OCTOBER \$480,413 OCT-15 OCT-15 (\$320,000) (\$49,165) (\$33,417) (\$30,000) (\$29,166) (\$6,665) (\$10,000)	\$320,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$10,000 NOVEMBER \$480,419 NOV-15 \$0,000 \$0,000 \$1,000 \$	\$300,000 \$49,165 \$35,417 \$30,000 \$29,167 \$6,670 \$10,000 DECEMBER \$460,419 DEC-15 \$0 DEC-15 \$300,000 \$3	\$360,000 \$49,170 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 JANUARY \$520,918 JAN-16 \$10,500 JAN-16 \$10,500	\$330,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,665 \$10,500 FEBRUARY \$490,909 FEB-16 FEBRUARY \$0 (\$330,000) (\$49,160) (\$335,417) (\$30,000) (\$29,167) (\$6,665) (\$10,500)	\$380,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,670 \$10,500 MARCH \$540,924 MAR-16 MAR-16 \$540,924 \$6,670 \$10,500 \$10,500 \$10,500 \$10,500 \$10,500	\$390,000 \$49,165 \$35,417 \$30,000 \$29,166 \$6,665 \$10,500 APRIL \$550,913 APR-16 (\$390,000) (\$49,165) (\$39,000) (\$49,165) (\$30,000) (\$29,166) (\$6,665) (\$10,500)	\$370,000 \$49,170 \$35,417 \$30,000 \$29,167 \$6,665 \$9,000 MAY \$529,419 MAY-16 \$370,000 \$370,000 \$370,000 \$35,417 \$30,000 \$29,167 \$30,000 \$29,167 \$30,000 \$29,167 \$30,000 \$29,167 \$30,000 \$29,167 \$30,000 \$30,	\$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$6,670 \$9,000 JUNE \$559,414 JUN-16 \$0 JUN-16 \$400,000 \$49,160 \$35,417 \$30,000 \$29,167 \$59,000	\$4,100,000 \$590,000 \$425,000 \$360,000 \$350,000 \$120,000 \$120,000 TOTALS \$994,470 \$174,450 \$128,800 \$89,150 \$95,584 \$22,300 \$27,338 TOTALS (\$3,105,530) (\$415,550) (\$296,200) (\$270,850) (\$270,850) (\$254,416)



Licensing - Q1 Snapshot

NEVADA STATE CONTRACTORS BOARD LICENSING FEES DASHBOARD FISCAL YEAR 2013

July to Sept. 2015	
Licenses (Beginning of Quarter)	16,033
New Licenses Issued	263
Licenses Cancelled / Surrendered /Revoked	(264)
Variance in Suspended/Reinstated Licenses	(42)
Licenses (End of Quarter)	15,990
# of Licenses on July 01, 2015	16,033
# of Licenses on September 310 2015	15,990
Net YTD (Fiscal Year)	(43)
Renewal Revenue Gained / Lost	(\$25,800)
*Does not include suspended licenses	

	July to Sept. 2015	5		FISCAL YTD LICENSING FEE TOTALS (FY2016)						
Licenses (Beginn	ing of Quarter)		LICENSING FEES	BUDGET	ACTUAL	VARIANCE				
New Licenses Iss	ued		263							
Licenses Cancelle	ed / Surrendered /F	Revoked	(264)	License Renewals		4,100,000	994,470	(3,105,530)		
Variance in Susp	ended/Reinstated	Licenses	(42)	New License Fee		590,000	174,450	(415,550)		
Licenses (End of	Quarter)		15.990			,	,	· · ·		
# of Licenses on	July 01, 2015		16,033	Application Fee		425,000	128,800	(296,200)		
# of Licenses on	September 310 201	5	15,990	License Changes		360,000	89,150	(270,850)		
Net YTD (Fiscal Y	ear)		(43)	Invest Recov Costs 350,000			95,584	(254,416)		
Renewal Revenu	e Gained / Lost		(\$25,800)	Renewal Late Fees 80,000			22,300	(57,700)		
*Does not includ	le suspended licens	es	ı	Renewal Inactive Fee 120.000			27.338	(92.663)		
90 Day Retention	n Rate			180 Day Retention Rate						
	Jul 2015	16,033			Apr 2	2015	16,06	5		
Projected Year-	Cancellations	(264)	(1.65%)	Projected Year-	Canc	ellations	(664	(4.15%)		
End Retention	New Licenses	263	1.64%	Projected Year- End Retention	New	Licenses	51	4 3.21%		
Rate	Susp/Reinstat	(42)	(0.26%)	Pata	Susp	/Reinstate	22	5 1.41%		
nate	Sep 2015	15,990		nate	Sep 2	2015	15,99	0		
	Change	(43)			Chan	nge	(75	5)		
3 Month Rolling	% Change	-0.27%		6 Month Rolling	% Ch	ange	-0.479	%		



Licensing - Overview

QUARTERLY STATS

New License Apps: 434 (+17%)

328 Approved

• 31 Tabled/Denied

Avg. Processing Time 65 days;
 52% approved/denied within
 60 days

Issued Licenses: 263 (-15%)

License Change Apps: 695 (-18%)

Avg. Processing Time 29 days;
 71% approved/denied within
 30 days

Active Licenses: 14,997 (+1%)

Inactive Licenses: 993 (-16%)

• 48 Placed on inactive status during Q1 (-19%)

Voluntary Surrender: 70 (+5%)

Active License Renewals:

1,601 (-5%)

Inactive License Renewals:

73 (-32%)

Online Renewals: 535

• 32% of total renewed licenses License Suspensions (no bond):

• 182 (-15%)

Licenses Cancelled: 166 (-29%)

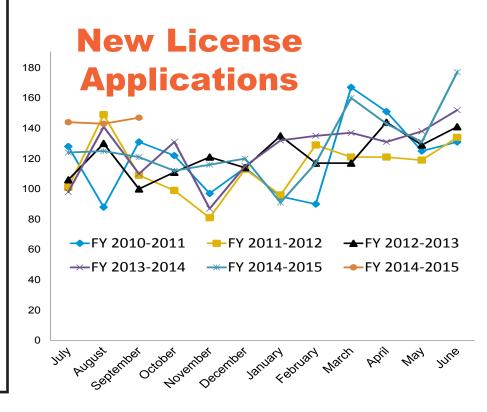
Application Denial Hearings:

• 15 (-35%)

Financial Responsibility Hearings: 12 (+71%)

New Licenses Issued

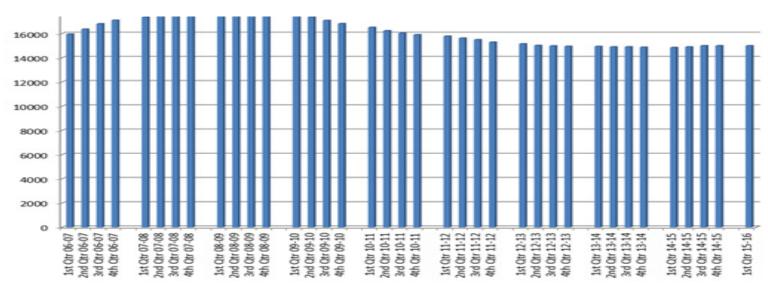
	FY 2010-11	FY 2011-12	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16
JUL	100	95	86	89	112	84
AUG	83	107	79	99	120	87
SEP	85	70	74	72	78	92
1st Qtr:	268	272	239	260	310	263
OCT	84	77	83	88	92	
NOV	90	77	84	65	82	
DEC	110	70	65	93	108	
2nd Qtr:	284	224	232	246	282	0
JAN	76	68	85	86	77	
FEB	79	83	78	79	76	
MAR	96	90	85	72	107	
3rd Qtr:	251	241	248	237	260	0
APR	101	85	89	75	77	
MAY	116	65	71	91	75	
JUN	83	79	97	96	99	
4th Qtr:	300	229	257	262	251	0
FY	1,103	966	976	1,005	1,103	263





Licensing - Highlights

Active Licenses



Financial Responsibility Hearing Outcomes



New Application Denial Hearings



HIGHLIGHTS

- In July, a workshop and hearing were held to receive comment concerning the Board's proposed change to NAC 624.170 establishing a sub-classification for commercial remodel work. In August the measure was adopted by the Board and is pending approval by the Legislative Commission.
- During the quarter, three temporary, parttime, employees were hired to work on imaging the agency's historical documents.
 Approximately 7,500 licensee files have been recommended for imaging based on their retention value.
- Various licensing teams have been work on business process rules and specification for configuration of the agency's new licensing and enforcement database.

Enforcement - Applicant Backgrounds

SIGNIFICANT OUTCOMES:

- 73 investigations initiated; 31 pending; 92 closed
- 6 applicants withdrew their application
- 1 applicant identified as having an outstanding arrest warrant from California for domestic violence.



Fingerprint Cards Submitted	344
Total fingerprints returned with criminal histories	129
Total fingerprints returned without criminal histories	215
Criminal Histories	37.50%

UNREPORTED CRIMINAL ACTIVITY

(in reference to background investigations mentioned above)

- DUI (12)
- Domestic Violence (7)
- Theft (6)
- Felony Theft (2)
- Felony Narcotics (1)
- Felony Battery (3)
- Misdemeanor Battery (1)
- Burglary (4)
- Aggravated Assault (1)

- Assault with a Deadly Weapon (3)
- Obstruction of Justice (1)
- Forgery (1)
- Stalking (1)
- Trespassing (1)
- False Reporting (1)
- Disorderly Conduct (2)
- Contributing to Delinquency (1)



Enforcement - Compliance Overview

QUARTER SNAPSHOT

Opened Complaints: 429

- 178 Workmanship
- 50 Money Owing
- 211 Industry Regulation

Pending cases: 310;

103 administrative citations issued

Closed complaints: 454

- \$89,900 in Fines
- \$35,972 in investigative costs

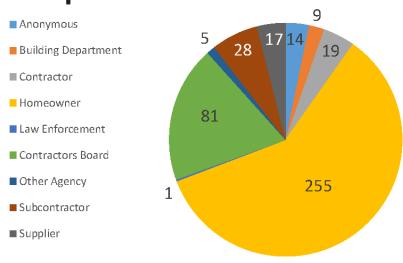
56 Cases referred for disciplinary hearing

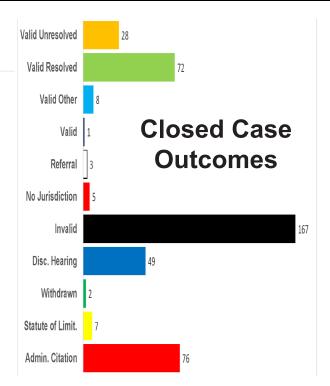
- 16 licenses revoked
- 43 fines imposed totalling \$134,950 and 62,965 in investigative costs

Compliance Complaints Filed

		Mo	oney Owi	ing		Wo	orkmans	hip		Industrial Regulation					
	FY2012	FY2013	FY2014	FY2015	FY2016	FY2012	FY2013	FY2014	FY2015	FY2016	FY2012	FY2013	FY2014	FY2015	FY2016
JUL	42	22	19	22	18	52	48	54	60	54	53	87	73	90	76
AUT	47	23	30	36	17	69	48	43	60	71	108	87	72	73	69
SEP	43	30	21	20	15	57	45	61	68	53	70	95	42	68	66
1st Qtr:	132	75	70	78	50	178	141	158	188	178	231	269	187	231	211
OCT	56	47	27	30		64	53	38	53		84	84	66	68	
NOV	60	33	21	12		37	58	24	50		90	67	64	63	
DEC	44	19	22	18		46	34	55	42		84	80	57	65	
2nd Qtr:	160	99	70	60	0	147	145	117	145	0	258	231	187	196	0
JAN	53	42	22	25		42	38	32	52		74	103	69	64	
FEB	53	36	17	20		33	32	48	71		87	100	62	78	
MAR	41	31	29	27		31	48	44	63		88	71	59	65	
3rd Qtr:	147	109	68	72	0	106	118	124	186	0	249	274	190	207	0
apr	44	26	30	35		36	45	47	51		81	95	71	87	
MAY	39	27	27	30		36	47	55	48		83	72	80	90	
JUN	31	23	32	32		48	45	57	66		83	62	78	76	
4th Qtr:	114	76	89	97	0	120	137	159	165	0	247	229	229	253	0

Complaint Sources







Enforcement - Compliance Highlights

New Licensee Loses License After Six Months

In August, a disciplinary hearing was held for Epcon Electric Nevada, LLC, license number 79838 (electrical), after three complaints were received by the Board. Having only been licensed since February of 2015, Epcon Electric Nevada, LLC quickly found themselves in hot water, having their license summarily suspended after a number of concerning allegations were being investigated by the Board.

At the conclusion of the hearing, Epcon Electric Nevada, LLC, stipulated to the revocation of

its license based on 18 causes of action, including violations for acting in the capacity of a contractor without an active license, acting in the capacity of a contractor under a license issued in a name other than the licensee's, diversion of funds, misrepresentation or omission of a material fact in order to obtain a license, failure to establish financial responsibility.

The now revoked licensed contractor is ordered to pay fines and costs totaling over \$12,000.

License revoked for multiple violations

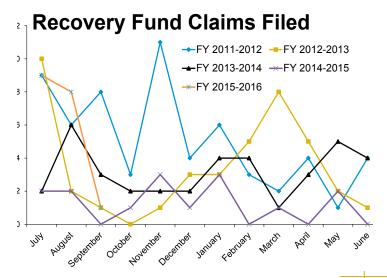
Sixteen parties filed complaints which resulted in the revocation of Creative Interior Solutions' license. The licensee also was assessed \$60,000 in fines.

The Board took action after finding the respondent in violation of several regulations and statutes, including substandard workmanship, failure to take corrective action, failure to prosecute a construction project with reasonable diligence, causing material injury, abandonment of a con-

struction project when the percentage completed is less than the percentage of the contract price received, willful disregard for the state's building laws, failure to respond to a written request from the Board, failure to comply with a request from the Board for information or records, failure to comply with terms or a contract or warranty, causing material injury, abandonment of a construction project without legal excuse, and failure to establish financial responsibility.

RESIDENTIAL RECOVERY FUND

20 cases opened
13 carried over from previous qtr.
25 cases awarded funds
\$145,304 awarded
Average of \$5,812
1 case continued
As of September 30, 2015, the Fund has a balance of \$6.56 million.





Enforcement Overview - Criminal

OUARTER SNAPSHOT

Opened Complaints: 440

- 242 Contracting w/o License
- 188 Unlawful Advertising
- 12 Criminal Fraud

Closed Complaints: 419

Pending cases: 1,406

31 Criminal charges filed

133 Criminal convictions recorded

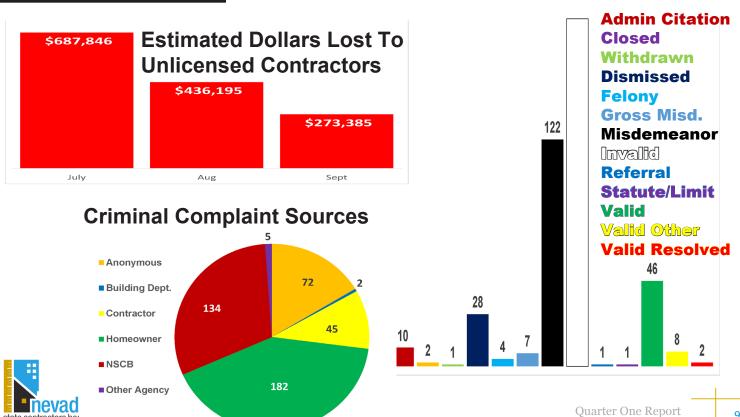
- 122 Misdemeanor
- 7 Gross Misdemeanor
- 4 Felony

190 Cease and Desist Orders

Criminal Complaints Filed

	CWL						Crir	ninal Fr	aud		Unlawful Advertising					
	FY '12	FY '13	FY '14	FY '15	FY '16	FY '12	FY '13	FY '14	FY '15	FY '16	FY '12	FY '13	FY '14	FY '15	FY '16	
JUL	60	84	55	58	93	3	4	3	0	7	36	46	45	70	83	
AUG	93	76	65	64	71	1	6	1	0	3	47	37	25	44	39	
SEP	46	37	52	67	78	3	0	1	0	2	36	43	36	56	64	
1st Qtr:	199	197	172	189	242	7	10	5	0	12	119	126	106	170	186	
OCT	55	73	56	77		5	1	0	1		48	30	35	67		
NOV	38	47	63	49		1	5	0	3		22	14	30	50		
DEC	46	36	36	82		1	1	0	2		28	21	20	32		
2nd Qtr:	139	156	155	208	0	7	7	0	6	0	98	65	85	149	0	
JAN	43	53	68	72		0	0	0	0		29	57	40	48		
FEB	53	61	60	91		3	3	0	1		54	43	56	52		
MAR	69	55	81	104		0	3	0	2		40	30	38	41		
3rd Qtr:	165	169	209	267	0	3	6	0	3	0	123	130	134	141	0	
APR	84	89	62	112		1	2	0	2		54	29	99	89		
MAY	75	67	74	71		4	0	0	1		46	47	84	54		
JUN	85	69	86	130		2	2	2	0		67	47	44	67		
4th Qtr:	244	225	222	313	0	7	4	2	3	0	167	123	227	210	0	

Closed Case Outcomes



Enforcement - Criminal Highlights



Investigators cite 18 in sting operations

NSCB investigators cited 18 suspected unlicensed contractors during sting operations in Sparks on September 25 and Henderson on September 29. Investigators identified suspects through complaints to the Contractors Board and by examining advertisements on Craig's List and other bulletin board services.

In Henderson, investigators issued citations to 12 suspects. Seven were ordered to appear in court to answer charges of contracting without a license and advertising construction services without a contractor's license. Five were ticketed for unlicensed advertising. Among these, Salvador Ulloa-Gutierrez fled the scene, and two others failed to show up for their meeting at the sting house. The Board has filed affidavits with the district attorney's office to obtain warrants for their arrest on advertising charges.

In Sparks, three suspects were cited both for allegedly contracting without a contractor's license and allegedly advertising without a license. One was cited for contracting without a license, and two were charged with illegal advertising. Two of those cited are former Nevada licensed contractors whose licenses have been revoked within the last four months.

Board investigation nets felony conviction

The subject of numerous and lengthy Nevada State Contractors Board investigations, Michael Delbridge received a suspended sentence of 12 to 48 months at a hearing in August. Delbridge pleaded guilty in April to felony charges of engaging in business without a license.

The Clark County District Attorney's Office submitted five cases, obtained a felony conviction that includes probation, restitution to the victims and community service. Since Delbridge's plea in District Court, NSCB criminal investigators have received five additional complaints. In one case, Delbridge entered into the construction contract after his court appearance.

Delbridge's activities have drawn the Contractors Board's attention at various times since 1994. He has faced allegations of posing as a licensed contractor, obtaining funds under false pretenses, diversion of funds and victimizing vulnerable persons after contracting for construction projects under the names "Southwest Construction," "Roadrunner Construction," and "Michael Delbridge Construction."



Information Technology Highlights

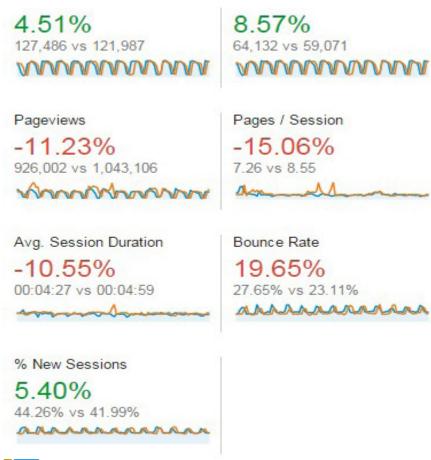
Licensing/Enforcement database project progressing

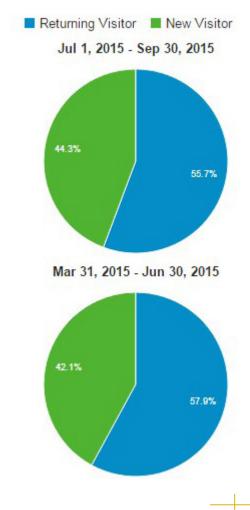
The Board's Information Technology Department made significant progress toward implementing a new licensing and enforcement application database and work processor. Toward this end, IT completed the initial data transfer into the new database. It is currently working on developing the requirements for business processes the new system will handle.

IT continued and completed several other initiatives during the quarter:

- Equipped several departments in both Reno and Henderson with upgraded laptop computers
- Added new Microsoft Domain Controllers in Reno and Henderson

Quarterly website statistics







Public Information Office Highlights

Consumer solar brochure taking shape

As the rooftop solar industry takes hold in Nevada, the PIO is fast tracking development of a new consumer brochure outlining the issues they need to be aware of when deciding whether to have solar panels installed on their homes. The brochure also will address questions to ask providers and how to vet manufacturers, installers, payment plans and benefits of the options offered by different providers.

In accordance with the Strategic Plan, the Public Information Department also is working on a brochure to help hopeful contractors through the application process. The brochure is intended as a complement to a PIO/Licensing initiative to make the licensing



process and instructions easier to navigate. The aim is to reduce mistakes, missing information and the time required to complete the application in order to shorten the time between application and licensure.



Telephone surveys

The Public Information Office has been working with UNLV on the development of new telephone surveys for polling the Board's complainants, respondents and licensees. The Board approved the telephone surveys in order to obtain more in-depth and causality data that is available through our email surveys.

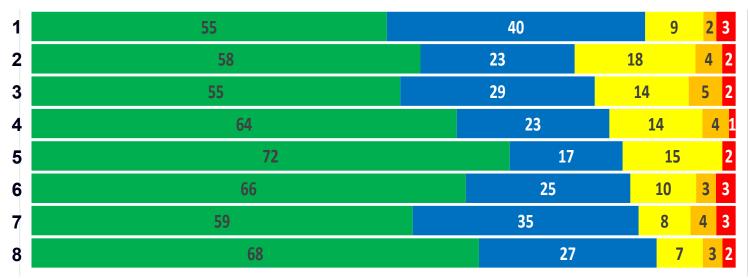
PIO Enhances Coverage Of Enforcement Efforts

During the quarter, the Public Information Office has been working with a local Nevada station on the development of an in-depth story on unlicensed contracting. In addition to covering the Board's September sting operation in Henderson, media have been placed into contact with a recent victim of unlicensed contracting who will help further portray the unfortunate circumstances that homeowners find themselves in. The story, which is expected to air in the near future, will focus on the investigative and prosecutorial process while providing residents of Nevada guidelines for hiring appropriately licensed contractors.



Customer Service Survey - Licensing

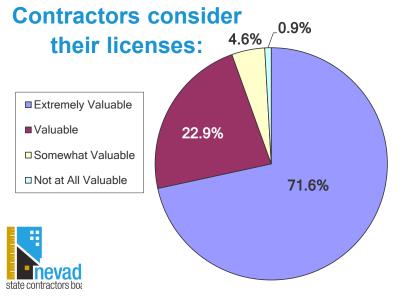
Quarter 1 Licensing Feedback

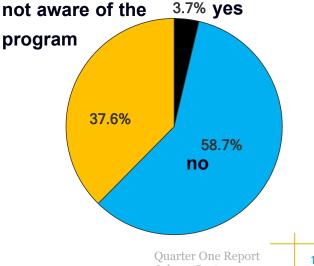


SURVEY QUESTION KEY

- 1. The forms and instructions were clear and easily accessible.
- 2. NSCB staff notified me of problems/issues within a reasonable timeframe.
- 3. NSCB staff kept me informed of the progress of my licensing request.
- 4. NSCB staff was responsive to my questions and concerns.
- 5. I was treated with respect and professionalism.
- 6. The time it took to process my request met my expectations based on my interactions with NSCB staff.
- 7. I feel the licensing processes are efficient.
- 8. I am satisfied at how my request was handled.

Participated in **Business Assistance Program**



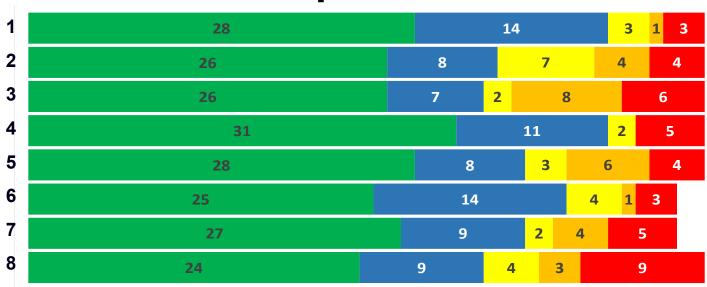


Response Rate 5.3%

(109 of 2,039)

Customer Service Survey - Complainant

Quarter 1 Complainant Feedback



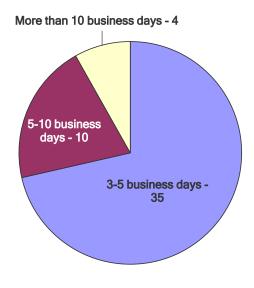
SURVEY QUESTION KEY

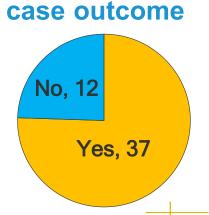
- 1. The information on how to file a complaint was easily accessible and understandable.
- 2. The procedures for investigating my complaint were clearly explained to me.
- 3. I was kept informed of the progress made on my complaint throughout the investigation.
- 4. NSCB representatives treated me with respect and professionalism.
- 5. The investigator was helpful in answering my questions and providing reasoning for actions taken.
- 6. I was notified of the outcome of my complaint.
- 7. I understand the outcome of my complaint (regardless if you agree or not).
- 8. I am satisfied with the service provided by NSCB.

Response Rate 18.8% (49 of 261)

Was notified of

After receiving the complaint, investigator contacted complainant within...





Customer Service Survey - Respondent

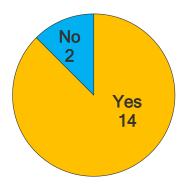
Quarter 1 Respondent Feedback



SURVEY QUESTION KEY

- 1. The investigator clearly explained the complaint filed against me.
- 2. The procedures for investigating the complaint were clearly explained to me.
- 3. I was kept informed of what was happening throughout the investigation.
- 4. NSCB representatives treated me with respect and professionalism.
- 5. The investigator was helpful in answering my questions and providing the Board's reasoning for actions taken.
- 6. I understand the outcome of the complaint (regardless if you agree or not).

Was notified of case outcome



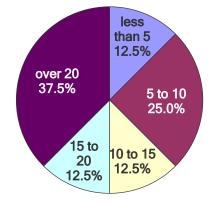
Was notified of complain filing within 10 days



Respondent's years in business

Response Rate 3.8%

(16 of 425)





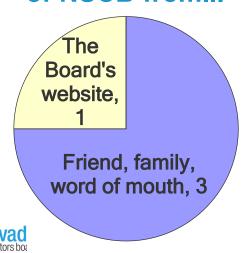
Customer Service Survey - Recovery Fund

Quarter 1 Recovery Fund Feedback



- 1. The information on how to file a Recovery Fund claim was easily accessible and understandable.
- 2. The time it took for NSCB to contact me after filing my claim was satisfactory.
- 3. The correspondence and information I received was clear and well explained.
- 4. NSCB representatives treated me with respect and professionalism.
- 5. I am satisfied with the time it took to finalize my claim.
- 6. I feel the Residential Recovery Fund is a valuable protection in place for consumers.
- 7. I am satisfied at how my claim was handled.

Claimant learned of NSCB from...



Claimant knew about RRF before contacting the Board



Customer Service Survey Comments



CUSTOMER SURVEYS PROMOTED

Upon entry to a Board office, all customers are asked to sign-in and a general feedback survey is sent to them electronically shortly after their visit. Additionally, all staff include a link to this survey on every e-mail that is sent.

Surveys are also sent out monthly to licensing customers, complainants and respondents who have made contact with the Board during the period. The feedback, which is captured in this report, focuses on our strategic performance measurements, customer service satisfaction, and awareness of Board programs and initiatives.

The results of each survey are compiled and distributed to management for review and training purposes among their staff.

What Our Customers Are Saying

"I am pleased and very impressed with the Contractors Board to this point because of the contacts I have had with your employees - everyone from the receptionist to the investigator assigned have been informative, pleasant, and professional."

Recovery Fund Claimant

"I've always had friendly, efficient and informative interactions with everyone at the Board."

License Applicant

"A very big help! I will come to you again." Respondent

"I was completely satisfied with the manner in which the inspector conducted my case. I appreciate the NSCB services on this regard with a view to protect consumers."

Complainant



Looking Forward - Quarter 2

We're just getting started on our list of objectives to accomplish this quarter. In the months to come, we look forward to creating a pool of administrative law judges to preside over future hearing caseloads.

We will also continue our efforts to improve customer service by finalizing the development of our customer service surveys and working with each department on revision of documents and website content to ensure information is clearly conveyed.

Our Public Information Office will expand its relationships with media by hosting a Media Day, in which state and local print and broadcast outlets will be informed on the various operations and topics of interest to the Board in hopes of encouraging future stories that will publicize the Board's activities related to its mission of public protection.

These among many others will be highlighted in our next quarterly report. You won't want to miss it!





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